

Message Text

LIMITED OFFICIAL USE POSS DUPE

PAGE 01 STATE 044904

10
ORIGIN IO-03

INFO OCT-01 ISO-00 /004 R

66618
DRAFTED BY IO/TRC:SFRIEDLAND:MJF
IO:MMCNAULL

----- 088971

R 272219Z FEB 75
FM SECSTATE WASHDC
TO AMEMBASSY LONDON

LIMITED OFFICIAL USE STATE 044904

FOLLOWING REPEAT PARIS 3986 SENT ACTION SECSTATE INFO BONN
DTD 14 FEB 75

QYOTE:

C O N F I D E N T I A L

LIMITED OFFICIAL USE SECTION 01 OF 02 PARIS 03986

DEPT. PASS MARAD, OTP, NASA, COAST GUARD, FCC

E. O. 11652: N/A
TAGS: ETEL, TSPA, FRG
SUBJECT: MARITIME SATELLITE TALKS IN FRG

1. IF PRIMARY AIM OF US TALKS WITH EUROPEANS CAN
BE DESCRIBED AS SALES PITCH ON TWO-AGREEMENT
SOLUTION THEN FOR FIRST TIME YESTERDAY IN BONN
WE FOUND REAL POTENTIAL CUSTOMER AMONG MANY ON
WHOSE DOORS WE HAVE KNOCKED. FRG SAID THAT IT
FOUND TWO-DOCUMENT SOLUTION OF GREAT INTEREST,
AND IN FACT IT MAY BE THE ONE THEY PREFER. DURING
MEETING THEY DID NOT STATE SPECIFIC REASONS FOR THEIR
VIEW, HOWEVER DURING INFORMAL DISCUSSIONS ONE FRG
REPRESENTATIVE EXPRESSED VIEW THAT TWO-AGREEMENT
LIMITED OFFICIAL USE
LIMITED OFFICIAL USE

PAGE 02 STATE 044904

APPROACH WITH ONE OR MORE NON-GOVERNMENT ENTITIES
WOULD TEND TO MINIMIZE INVOLVEMENT OF POLITICAL

CONSIDERATIONS IN COUNCIL DECISION. FRG VIEW MAY BE RELATED ALSO TO FACT THAT FRG IS NOT ONE OF WORLD'S PRINCIPAL MARITIME NATIONS, AND ALSO THEY APPARENTLY ARE NOT AS CONCERNED AS SOME OTHERS REGARDING POSSIBLE DELAY THAT MIGHT BE CAUSED IN ACCOMPLISHMENTS OF LONDON CONFERENCE BY INTRODUCTION OF US POSITION. THIS IS PROBABLY RELATED TO THEIR FREQUENT QUESTIONING DURING TALKS OF SYSTEM'S ECONOMIC VIABILITY. AMBASSADOR JAENICKE WHO ABLY LED GERMAN DELEGATION MADE UP OF REPRESENTATIVES OF OTHER MINISTRIES STATED HIS PUZZLEMENT AT REPORTED GREAT INTEREST OF OTHER EUROPEAN GOVERNMENTS WHO WANT EARLY INMARSAT ESTABLISHMENT BUT AT SAME TIME ACKNOWLEDGE THEY HAVE NO FIRM MEASUREMENT OF THEIR SHIP OPERATORS' WILLINGNESS TO INVEST MONEY IN SHIP TERMINALS.

2. IN RESPONSE TO US INTRODUCTORY REMARKS AND DETAILED DESCRIPTION OF DESIGNATED ENTITY REQUIREMENT UNDER US POLICY AND PRACTICE, FRG, AS HAVE OTHERS, DREW ATTENTION TO US COOPERATIVE EFFORT AT EARLIER PARIS MEETING ON LANGUAGE IN POE ARTICLE 6. US RESPONDED THAT PARIS EFFORT WAS DESIGNED TO COME UP WITH SOME COMPROMISE LANGUAGE IN SITUATION THAT WAS VIRTUALLY DEADLOCKED, AND REMINDED FRG THAT AT THE TIME US HAD CLEARLY INDICATED RESERVATION. FRG EXPRESSED APPRECIATION FOR OUTLINES OF TWO-AGREEMENTS BUT ASKED WHY US COULD NOT MAKE DRAFT TEXTS AVAILABLE. US REPLIED THAT NO EFFORT HAD BEEN MADE TO DRAFT FINAL TEXTS BEFORE OBTAINING VIEWS OF OTHER GOVERNMENTS. WITH THESE VIEWS US WOULD PROCEED WITH ITS WORK WHICH WOULD PROBABLY INCLUDE FULL TEXT DRAFTING; THAT WHILE US WAS STILL WORKING ON FINAL POSITIONS FOR LONDON IT FELT STRONGLY THAT TWO-AGREEMENT APPROACH IS NECESSARY TO ACCOMMODATE US NEEDS. FRG REPEATED ITS DESIRE TO HAVE COPY OF DRAFT TEXTS FOR STUDY AS SOON AS THEY ARE AVAILABLE, AND US PROMISED TO GIVE PRIORITY CONSIDERATION TO GERMAN REQUEST. THERE WAS THEN LIMITED OFFICIAL USE
LIMITED OFFICIAL USE

PAGE 03 STATE 044904

RATHER CONFUSED FRG STATEMENT REGARDING WEIGHTED VOTE IN COUNCIL, SYSTEM UTILIZATION, INVESTMENT AND DEVELOPING COUNTRIES, BUT US RESPONSE APPEARED SUCCESSFUL IN SORTING OUT CONFUSION AND MAKING CLEAR US VIEWS ON RELEVANT POINTS.

3. FRG SAID THAT ITS POSITION WAS FLEXIBLE ON MANY COUNTS BUT IT WAS INTERESTED IN VIEWS US TEAM HAD HEARD IN CONVERSATIONS WITH OTHER EUROPEAN GOVERNMENTS. US GAVE RELATIVELY BRIEF

SUMMARY INCLUDING TALKS WITH USSR. AMBASSADOR JAENICKE QUESTIONED WHETHER TWO AGREEMENTS WAS "ABSOLUTE NECESSITY" FOR US PARTICIPATION, MAKING OBSERVATION HIMSELF THAT THERE MAY BE A PROBLEM IN SIGNING ONLY ONE DOCUMENT IF US DESIGNATED ENTITY WAS TO HAVE FULL FINANCIAL AND OPERATIONAL RESPONSIBILITY. US REPLIED THAT PHRASING "ABSOLUTE NECESSITY" WAS NOT TERM WE WOULD USE, BUT THAT WE HAD SPECIAL REQUIREMENTS THAT MUST BE MET IF WE ARE TO PARTICIPATE IN INMARSAT, AND TWO AGREEMENTS SEEMED TO US TO BE BEST SOLUTION.

4. THERE FOLLOWED CONVERSATION ON ECONOMIC STUDIES AND VIABILITY AND THERE WAS AGREEMENT IT WAS AREA THAT MERITED FURTHER ATTENTION. THERE WAS ALSO AGREEMENT ON CLOSE INTER-REACTION AMONG ECONOMIC, TECHNICAL AND OPERATIONAL FACTORS AND THAT PROBABLY MORE STUDY OF PROJECTED RATE OF OUTFITTING SHIPS WAS DESIRABLE. TALK TURNED TO COOPERATION BETWEEN MARISAT AND MAROTS AND ITS POSSIBLE UTILITY IN PROVIDING INTERIM EXPERIENCE FOR INMARSAT. WHEN FRG ASKED WHETHER US PLANNED TO PROPOSE AT LONDON USE BY INMARSAT OF MARISAT/MAROTS AS INTERIM STEP US REPLIED THAT IT WANTED THE MATTER TO BE RAISED AT CONFERENCE BUT PREFERRED NOT TO PUSH THE MATTER ITSELF. US REPS ALSO NOTED THAT MANY GOVERNMENTS WITH WHOM WE HAD TALKED THOUGHT THAT INMARSAT-MARISAT/MAROTS RELATIONSHIP WAS MATTER FOR CONFERENCE TO DECIDE, A VIEW WITH WHICH WE AGREED AND IN WHICH FRG CONCURRED. FRG WAS PARTICULARLY INTERESTED IN RUSSIAN OPINION OF LIMITED OFFICIAL USE
LIMITED OFFICIAL USE

PAGE 04 STATE 044904

MARISAT/MAROTS, AND THERE WAS BRIEF GENERAL DISCUSSION OF USSR'S MOTIVES FOR INMARSAT PROMOTION.

5. AT START OF AFTERNOON SESSION, AND IN RESPONSE TO PRIVATE SUGGESTION OF AMBASSADOR JAENICKE, US TEAM DISCUSSED POSSIBLE SUSPICION ON PART OF SOME EUROPEAN COUNTRIES THAT TWO-AGREEMENT APPROACH MIGHT BE DELIBERATE DELAYING TACTIC, SUSPICIONS STEMMING FROM SOME COUNTRIES' VIEWS OF US ROLE IN POE. US TEAM GAVE STRONGEST ASSURANCES THAT IT WAS NOT EMBARKED ON MISSION DESIGNED TO DELAY, BUT ON THE CONTRARY, US WAS MOST INTERESTED IN INMARSAT PARTICIPATION. FRG SAID THAT IT HAD NO DOUBTS REGARDING US SINCERITY AND APPRECIATED REASSURANCES. DISCUSSION OF SEVERAL OTHER SUBJECTS FOLLOWED:

(A) ON ACCESS FRG AGREES WITH US NON DISCRIMINATORY POSITION AND ALSO THAT INMARSAT MEMBERSHIP SHOULD

BE OPEN TO ITU AND IMCO MEMBERS. ON CHARGING DIFFERENTIAL FOR MEMBERS AND NON-MEMBERS FRG APPRECIATED CONFLICTING DESIRES BETWEEN LARGEST NUMBER OF INITIAL INVESTORS AND GREATEST NUMBERS OF USERS. ALTHOUGH THERE WERE DIFFERING VIEWS AMONG FRG DELEGATION MEMBERS THE CONSENSUS WAS THAT FRG HAS NOT YET MADE UP ITS MIND.

(B) THERE WAS LENGTHY DISCUSSION OF PROCUREMENT POLICY BUT IT IS CLEAR THAT FRG PREFERS ALTERNATIVE A OF DRAFT CONVENTION, ALTHOUGH THEY MAY HAVE SOME FLEXIBILITY IN THE EXACT WORDING.

(C) REGARDING QUESTION OF INMARSAT HAVING MECHANISM TO PERMIT INTERNATIONAL SHIPPING COMMUNITY TO MAKE ITS VIEWS AND REQUIREMENTS KNOWN TO ORGANIZATION ON ADVISORY BASIS THERE WAS NO REAL AGREEMENT OTHER THAN THAT THEIR REQUIREMENTS MUST ALWAYS BE CAREFULLY CONSIDERED BY INMARSAT FOR ANY FAILURE TO DO SO THREATENS SYSTEM'S ECONOMIC VIABILITY.

(D) FRG FAVORS USE OF SATELLIOY SHIPS IN PORT, AND WHILE PTT REPRESENTATIVE TALKED OF POSSIBLE TECHNICAL PROBLEMS IN INTERFERENCE FIELD FRG BELIEVES THEY CAN BE RESOLVED.

(E) THERE IS INTEREST AMONG GERMAN SHIP OWNERS IN LIMITED OFFICIAL USE
LIMITED OFFICIAL USE

PAGE 05 STATE 044904

MARITIME SATELLITES BUT AT THIS TIME NOTHING APPROACHING A COMMITMENT TO PARTICIPATE.

(F) FRG PRESENTLY IS EXPERIMENTING WITH PROGRAMS TO IMPROVE SAFETY/DISTRESS AND SUPPORTS INCLUDING SAFETY/DISTRESS CAPABILITY IN INMARSAT. ON NAVIGATION QUESTION THERE WERE AGAIN SOME DIFFERENT VIEWS IN FRG DELEGATION. ONE FRG REP INDICATED BELIEF THAT EXISTING TERRESTRIAL SYSTEMS WERE ADEQUATE AND THERE WAS NO NEED FOR SATELLITE NAVIGATION SYSTEMS. ANOTHER FRG REP WELCOMED SOME RELATIVELY BASIC NAVIGATIONAL CAPABILITY IN SYSTEM'S FIRST PHASE AND FULL NAVIGATIONAL CAPABILITY IN LONG RUN.

(G) DURING INFORMAL LUNCHEON DISCUSSION IT WAS INDICATED THAT FRG GOVERNMENTAL FINANCIAL PROBLEMS WILL PRECLUDE ANY POSSIBILITY OF FRG SIGNING AT APRIL CONFERENCE ON AGREEMENT THAT INCLUDES GOVERNMENTAL FINANCIAL COMMITMENT.

RUSH UNQYTE
KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMUNICATION SATELLITES
Control Number: n/a
Copy: SINGLE
Draft Date: 27 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE044904
Document Source: CORE
Document Unique ID: 00
Drafter: SFRIEDLAND:MJF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750072-0623
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975026/aaaaaerp.tel
Line Count: 216
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN IO
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 22 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 MAY 2003 by ifshinsr>; APPROVED <02 JUN 2003 by MorefiRH>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MARITIME SATELLITE TALKS IN FRG
TAGS: ETEL, TSPA, FR
To: LONDON
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006